



The Motivator

North Carolina Triangle Area Chapter #406

Institute of Management Accountants

June 2008

From our Chapter President:

Dear Fellow IMA Members,

Yes, summer is here. Our North Carolina Triangle Area Chapter over the past several years has made great strides in growing the Chapter, improved our educational and professional development among members, and performed well beyond expectations in areas of competition. As a matter of fact, last year, the Triangle Chapter placed 16th in the nation in the Stevenson Division. And, this year our Chapter placed 3rd in the nation! Ms. Jamie Long and Ms. Kathy Santos-Rezendes represented our Chapter to receive the McCloud Award at the National IMA convention in Tampa, FL this past week. This is an accomplishment that could not have been attained had our Chapter not proactively accepted the challenges for earning the Award. I would like to thank everyone for their hard work and Ms. Jamie Long for her direction and focus.

Planning to attend our next meeting?

The meetings are held on the 3rd Thursday of each month starting with Social at 6:00 pm, Dinner at 6:30 pm.

The Triangle Board will be meeting each month this summer to plan for the upcoming year. We would like to hear any suggestions for topics and potential speakers that you might have in mind. Feel free to talk with any of the Board members so that we can address emerging issues or events.

As for facilities, please note that we plan to continue holding our monthly meetings this upcoming year at the North Raleigh Hilton Hotel off of Wake Forest Road.

Lastly, I would personally like to thank all of the Board members for their hard work and dedication to move the Chapter forward over the past year.

Best regards,

Daniel P. Benvie
IMA # 406 Chapter President

Save the Date!

September 18

**The Board is planning next year meetings over the summer
Don't Miss Out on our great networking opportunity!**

Employment Opportunities – From the Chapter’s Employment Director

The Chapter serves its members by connecting those seeking positions with employers that have positions available. The Chapter’s Director of Employment is Chris McKittrick. For further information or to submit a resume please e-mail Chris at ctm1999@hotmail.com.

A preview of current employment opportunities listed on our website...

Plant Controller

The following job description outlines the duties and responsibilities for the Plant Controller role. What must be emphasized are the following guidelines for consideration:

- The candidate MUST have manufacturing experience, specifically from the plant perspective (being on-site at a plant will be seen more favorably than a person who sits at a corp. headquarters and oversees remote plant locations)
- The candidate MUST be a change agent, able to facilitate change as needed in a diplomatic way.
- The candidate will have exhibited (and show on the resume) the ability to “think outside the box”

Location : South of Triangle

Career Level : Manager (Manager/Supervisor of Staff)

Education : Bachelor’s Degree

Job Requirements :

- An undergraduate degree is required, preferably in a business/finance discipline. MA/MS preferred.
- Eight plus years of relevant work experience, preferably in a manufacturing setting a MUST
- A successful track record as a manager of a financial group/organization.

Demonstrated experience in:

- Managing and directing the financial function within an employee involvement setting.
- Developing and implementing long- and short-term strategic plans.
- Implementing value-added, cost effective solutions.
- Effective presentation skills
- Outstanding communication skills – written and verbal.
- Must be results oriented, energetic, a self-starter

Financial Analyst Position

Summary:

This Financial Analyst position assists with the consolidation and analysis of company financial information. Critical responsibility is in support of the general ledger process and preparation of timely financial reports and projections for North America. Position reports to Finance Manager, North America in the division headquarters in Wake Forest, NC.

Job Responsibilities:

- Extensive work in managing data analysis from business system and supporting applications
- Understand and communicate key performance metrics, economic trends, and how they align to strategies
- Data mining to provide management team with insightful information to make business decisions
- Support plant accountants and managers with financial analysis to better understand performance
- Maintain and load financial data into budget and forecasting reporting systems
- Preparing month-end account analysis/reconciliation used for management reporting purposes
- Prepare, record, and reconcile journal entries
- Complete innovative projects as assigned

Job Requirements:

- Bachelor's degree in finance or accounting with 3-5 years experience
 - Strong financial analysis background and understanding of financial statements, budgeting process, and financial reporting
 - Works well both independently and as part of a team in a dynamic, exciting environment
 - Expert user of the suite of Microsoft Office applications, especially Excel and Access
 - Intermediate user of SQL database, Analytics software (Crystal, Cognos, Power Play), and Reporting software (FRX, IEV, Hyperion)
 - Previous experience with foreign currency transactions in a multiple entity environment
 - Previous experience with ERP system integration initiatives
 - Experience in a US publicly traded manufacturing company, under Sarbanes Oxley governance, is preferred
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Plant Controller

CMA's – Company is looking for you for this plant controller position in the Cary Area. Here is your chance to be the financial right hand and to report directly to the General Manager of this local metal fabrication operation. With a dotted line report to the VP of Finance of the parent company, you will continue to develop your financial skills and will have interaction at the corporate level.

Product Marketing Manager - Financial Management

As a member of the Global Marketing and Training Division, you will provide global marketing support for a suite of financial management solutions, including consolidation, budgeting, planning, and reporting. Your duties will include creating and updating positioning statements, solution brochures, and other marketing collateral for finance-specific solutions; providing regular briefings to analysts and responding to analysts' research queries; providing financial domain expertise in presales engagements with finance executives; supporting field marketing events, such as conferences and trade shows, by staffing trade show booths, obtaining speaking engagements, and identifying conferences where company can showcase our solutions; providing press quotes and interviews, writing articles for publication and reviewing advertising copy; providing input to Research and Development by conducting and analyzing market research and documenting market requirements for new and existing solutions; producing white papers, executive briefing documents, and magazine articles that further the use of analytics by the office of the CFO; and working closely with regional marketing operations to solicit input, ensure consistency and build consensus on key decisions.

Cost Analyst

Opportunity to work with a growing Life science company with North American headquarters in Cary! A highly collaborative work environment will provide you the opportunity to support and influence financial leadership through the application of your standard cost analysis and inventory control skills.

Accounting Manager

Eastern NC based manufacturer is looking for an Accounting manager. Duties/Responsibilities include Month End reporting, Variance analysis, Budgeting, Forecasting, Capex, etc.

Regional Business Analyst

Privately owned distributor of building supplies. Analyst is responsible for all aspects of quantitative business analysis and reporting for the southeast region (AL, FL, GA, MS, SC, NC, VA, TN).

Sr. Accountant

Seven (7) years of accounting experience. Must be familiar with General Accounting Principles and have good understanding of General Ledger accounting. Must have well rounded understanding of cash flow, banking transactions and be able to provide

analysis of net change in account balances and provide detail support for audit schedules, management reporting, general financial reporting and cost accounting.

Check out what IMA is co-sponsoring...

Certificate in Management Accounting (*Offered by Duke University*):

Duke University's **Certified Management Accountant (CMA) Certification Program** addresses the needs of managerial finance and accounting professionals as they meet the challenges of the new corporate accounting environment. IMA has recently updated the CMA Program's "body of knowledge" to reflect the variety of relevant business skills and abilities - including analyzing, managing, and evaluating business solutions - that professionals must possess to effectively contribute to the strategic success of an organization today.

*****Attention Future
CMA's*****

Don't miss out on this outstanding learning opportunity and register today! Part 4 starts on May 7th, 2008.

<http://www.learnmore.duke.edu/managerialaccounting/index.htm> to learn more about the program.

ID#	Program Series	Fee
10959	CMA Four Course Program Series - DURHAM Wednesday, 6:30 pm - 9:30 pm Starts 9/19/2007 and ends 6/25/2008 103C Erwin Mill Bldg	\$2995
ID#	Individual Courses	Fee
10960	CMA 1 Business Analysis - DURHAM Wednesday, 6:30 pm - 9:30 pm Starts 9/19/2007 and ends 11/7/2007 Classroom Bay C Erwin Square Mill Building	\$995
10961	CMA 2 Management Accounting and Reporting - DURHAM Wednesday, 6:30 pm - 9:30 pm Starts 12/5/2007 and ends 1/30/2008 Classroom Bay C Erwin Square Mill Building	\$995
10962	CMA 3 Strategic Management - DURHAM Wednesday, 6:30 pm - 9:30 pm Starts 2/27/2008 and ends 4/16/2008 Classroom Bay C Erwin Square Mill Building	\$995
10963	CMA 4 Business Applications - DURHAM Wednesday, 6:30 pm - 9:30 pm Starts 5/7/2008 and ends 6/25/2008 103C Bay C Erwin Square Mill Building	\$995

Books and materials are included.

- CMA Business Analysis, 24 hours
- CMA Management Accounting and Reporting, 24 hours
- CMA Strategic Management, 24 hours
- CMA Business Applications, 12 hours

